

DEUTOU

TEACHING NETWORK

www.dtneducation.com





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ABOUT DTN

“ DTN is one of the first French SMEs which provides On-Demand Teaching Services to Higher Education Institutes. We design cross-operational-efficiency between adjunct faculty and program manager, to solve the current challenges of freelance teachers having difficulties to brand themselves and increase their portfolio of client institutes, and for program managers to solve their daily challenges such as last minute course cancellation, shortage of available contractors for specific subject and ad hoc planning of their academic programs portfolio. ”





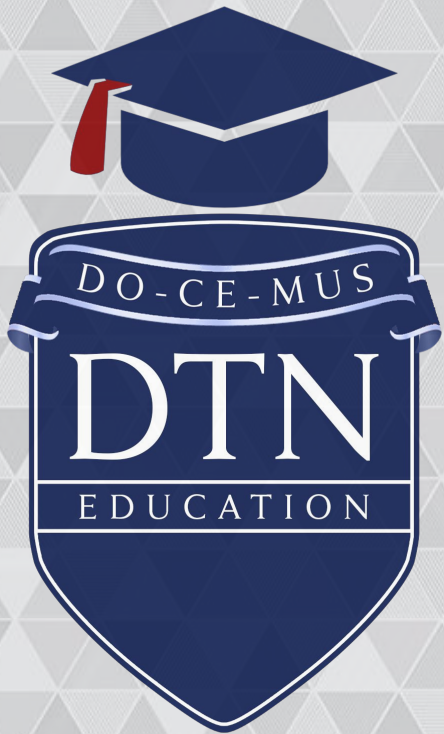
DTN BUSINESS MODEL

For freelance teachers, we manage their career while optimizing their visibility and revenue stream for zero service fee.

For program managers, we outsource administrative processes including Talent Sourcing, end-to-end Contract Management, Monitoring of Service Delivery, and Generating Invoices for no additional service fees.

At DTN, we buy and sell teaching services in real-time. By enabling the Freelance Teachers to supply their unsold availability to DTN at a market fair rate, while Program Managers create demand for specific jobs to be booked within their suitable budget.

DTN AT GLANCE



30K + Teaching Hours processed

50K + Students Trained and Tutored

€2M + Revenue billed

1500 + Courses delivered

50 + Client Institutes serviced across France, Belgium and Morocco

500 + Freelance Teachers placed

85 % Rehire Rate of DTN's on-demand faculty services by our clients

1 AACSB accreditation for a client's undergraduate Program designed





1) $BEP_x = \frac{F}{P-V} = \frac{3,250}{5,95-2,50} = 943 \text{ AnMea}$

2) $BEP_{\epsilon} = \frac{F}{1-(V/P)} = \frac{41,200}{1-(\frac{1,25}{5,95})} = 5,31 \text{ t. } 03$

3) $BEP_{\epsilon} = \frac{750,000}{1-(\frac{975}{2,450})} = 1,245,762.72$

4) $BEP_x = \frac{265,000}{120 - (22+30)} = 13,898 \text{ cakes} \rightarrow \text{Required Sales}$
if Expected Sales = 3000 Cakes

$TR(3000) = P \cdot Q = 120 \times 3000 = 360,000 \text{ t. } \rightarrow \text{DON'T BREAK EVEN}$

$BEP_{\epsilon} = \frac{265,000}{1 - \frac{52}{120}} = 467,647.06$

$TC(3000) = F + V \cdot Q = 265,000 + (52 \times 3000)$

$PROFIT = TR - TC$

**“ We don't build a BUSINESS,
We build PEOPLE ”**

- Inspired by Zig Ziglar



OUR MANAGEMENT



Gabriel DEUTOU, PhD 

Founder & Managing Director

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[Click here for Gabriel's Biography](#)

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THEY TRUST US

PARTNER SCHOOLS

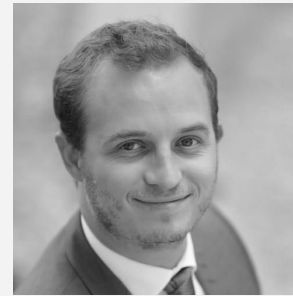




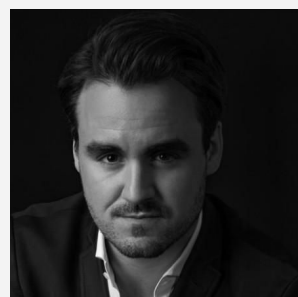
OUR ACADEMIC PARTNERS



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OUR INDUSTRY EXPERTS



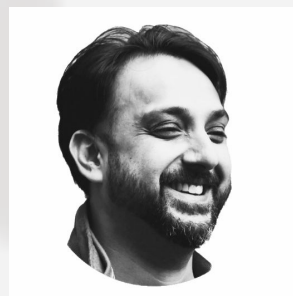
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Management



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Store Director
Gucci



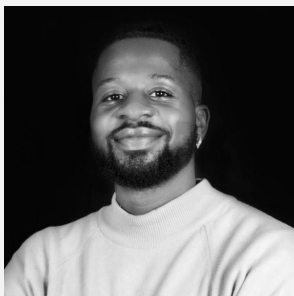
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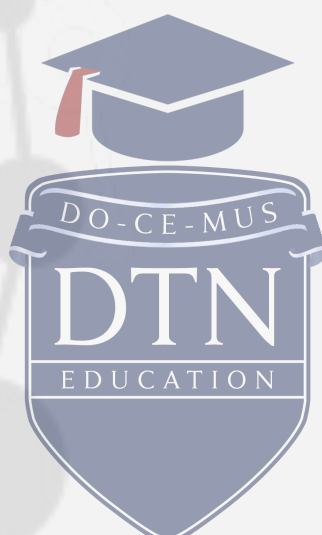
ACADEMICS

Genre of Modules with Available Faculties::

- ❖ **Soft Skills and Languages**
- ❖ **Event and Sport Management**
- ❖ **Accounting, Finance and Taxation**
- ❖ **Human Resources and People Management**
- ❖ **Communication, Media and Marketing**
- ❖ **Law & Legal Affairs**
- ❖ **Economics and Political Science**
- ❖ **Entrepreneurship and Business Development**
- ❖ **Real Estate and Asset Management**
- ❖ **Information Technology and Artificial Intelligence**
- ❖ **Digitalization of Data and Office Automation**
- ❖ **Advanced Management**
- ❖ **Hospitality, Luxury and Tourism**



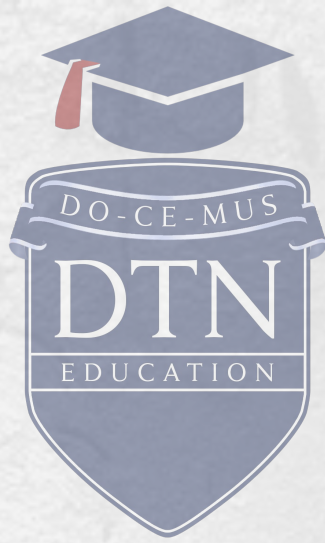
[Click here for viewing the list of modules we teach!](#)



Book Us for a Course?

Or

Join Us To Teach?



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